



**Transaction Process
Flowchart**

Buyer

Initial Consultation; Financial
Qualifications Commitment to
Agent

Market Education/Viewing
Property

Select a Home/Write the
Offer

Offer Presented to Seller

Negotiation of Terms

Ratified Sales Contract

Schedule
Inspections/Receive
Disclosures

Review
Disclosures/Have
Inspections

Open "Escrow"/Deposit
Earnest Money

Title Search/Preliminary Title
Report/CCR's

Remove Inspection and Other
Contingencies

Arrange for Homeowner's
Insurance and Mover's

Deposit Balance of Down
Payments to Escrow/Sign
Closing and Loan Payments

Loan Funded and Title
Recorded

Close of Escrow/Get Keys

Congratulations on the
Purchase of your New
Home!!

Search for Loan/Submit
Loan Application

Loan Processing
Begins/Property
Appraisal

Loan
Commitment/Remove
Financial Contingencies



